

## Press Release

### **NEC Associate Digital Telecommunications Corporation Offerings Now Include Advanced Networking Solutions**

***NEC exclusive distributor to provide end-to-end network infrastructure and communications solutions***

**IRVING, TX, March 11, 2009** — NEC Unified Solutions, Inc. (NEC), a leader in enterprise business communications, today announced that Digital Telecommunications Corporation (DTC), an NEC exclusive provider of VoIP and data communications in Los Angeles, Calif., is now selling Unified Infrastructure network solutions developed by [NEC](#) and [Juniper Networks](#).

Building on a 25-year relationship with NEC, DTC is recognized as a Double Diamond Associate in NEC's Alliance Performance Program, which recognizes Associates' sales achievements and business strengths. By participating in the NEC and Juniper offering, DTC will be able to offer advanced networking solutions as well as innovative communication products and applications to sell best-in-class solutions that enhance communications for vertical markets.

"DTC's relationship with NEC allows us to integrate and manage our customers' secure infrastructure by offering solutions from NEC and Juniper," said Robert S. Bliss, president, DTC. "We are now able to offer end-to-end voice, networking and applications solutions and are excited to celebrate this new phase in our relationship with the NEC family."

Combined NEC and Juniper solutions available today from DTC include:

- An application layer gateway (ALG) that enables tight and secure interoperability between Juniper's high-performance networking products and NEC's UNIVERGE® communications servers, desk phones and UC applications
- A secure remote office solution for voice over IP (VoIP) which eliminates the necessity for implementing a Virtual Private Network (VPN)

"Our relationship with Juniper Networks gives customers a combined network offering that tightly couples with NEC communications solutions and is available through authorized NEC dealers such as DTC," said Larry Levenberg, vice president and general manager, National Channel, NEC Unified Solutions. "With DTC's expertise, customers have access to a complete, secure solution backed by the power of two established leaders, NEC and Juniper."

For additional information about the relationship between NEC and Digital Telecommunications Corporation, visit us online at <http://www.necunifiedsolutions.com/DTC>.

For additional information about the relationship between NEC and Juniper, visit us online at [www.necunified.com/partner/juniper](http://www.necunified.com/partner/juniper).

### **About DTC**

DTC is a privately held systems integrator and exclusive NEC distributor headquartered in Los Angeles, California, with office in San Diego, Portland and Seattle Washington DTC specializes in voice and data applications including Unified Messaging, Wi-Fi and VoIP. Founded in 1982 in Santa Barbara, CA, DTC is celebrating its 27<sup>th</sup> year in business. For more information please visit [www.digitaltel.com](http://www.digitaltel.com) or call (800) DTC-4YOU.

### **About NEC Unified Solutions**

NEC Unified Solutions helps companies unify their business communications through innovative software, applications, development tools, and services. NEC offers a complete portfolio for unified communications, wireless, voice, data and managed services, as well as systems integration and application development. NEC Unified Solutions serves as the North American communications integration arm of global giant NEC Corporation for Fortune 1000, as well as small to mid-sized businesses in vertical markets such as hospitality, education, government, and healthcare. For more information, visit [www.necunified.com](http://www.necunified.com).

*NEC and UNIVERGE are registered trademarks of NEC Corporation.*

*Juniper Networks JUNOS and the Juniper Networks logo are registered trademarks of Juniper Networks, Inc. in the United States and other countries. All other trademarks, service marks, registered trademarks, or registered service marks are the property of their respective owners.*

# # #

### **Contact:**

John Wise  
Marketing Communications  
NEC Unified Solutions  
214.262.6384 office  
972.413.9176 mobile  
[jwise@necunified.com](mailto:jwise@necunified.com)

Bob Bliss  
Digital Telecommunications Corp.  
(818) 951-5300  
[bbliss@digitaltel.com](mailto:bbliss@digitaltel.com)