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Press Release

Digital Telecommunications Corporation Achieves Elite Triple-Diamond Status in NEC's Accelerator Program

Date: 4/19/2010
Irving, Texas

- An NEC-exclusive authorized associate for more than 20 years, Digital Telecommunications Corporation (DTC), achieves Triple-Diamond status in NEC's Accelerator Program for the first time
- DTC was able to grow its business by 40 percent in 2008 and another 20 percent in 2009
- DTC took advantage of attractive financing opportunities from NEC Financial Services to help customers meet their business goals without allotting massive capital budgets
- DTC is one of only eight NEC Associates to achieve this milestone in NEC's fiscal year 2009

"DTC's longstanding relationship with NEC allows us to provide our customers with the cutting edge technology and knowledge they deserve," said Robert S. Bliss, president, DTC. "We are proud to announce our Triple-Diamond status in NEC's Accelerator Program and our achievement is testimony to our talented employees who were able to grow our business and commitment to our customers even during a difficult economic situation."

"DTC has remained a loyal NEC-exclusive Associate for more than 20 years for two main reasons – we believe in the technology, and NEC works hard to help our business succeed," said Gordon Maccani, CEO and founder of DTC. "There is no doubt that being in the Accelerator Program these last few years helped us set the necessary benchmarks to rise above the competition. This Triple-Diamond status became a reality because of the employees of DTC who shared a passion for excellent customer service."

The Accelerator Program is NEC's performance program for Associates based on several key metrics, including sales volume, technical certifications and percentage of NEC solutions being sold in their business. By participating in the program, associates have access to innovative communications solutions as well as exclusive benefits and discounts. Recognizing NEC dealers that achieve Triple-Diamond status lets customers know the associate is committed to maintaining exemplary product knowledge when designing, deploying and maintaining customer networks.

"DTC's outstanding performance is a prime example of how selling NEC's communications products can truly benefit Associates, even during difficult economic conditions," said Larry

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Levenberg, vice president and general manager, National Channel sales for NEC. "We've seen an influx of NEC-exclusive associates over the past year. Many of these new associates are taking advantage of training opportunities and we know this is a sign that our associates truly see the value and have confidence in NEC's vision and direction."

More information on NEC can be found here:

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www.NECToday.com

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About NEC Corporation of America

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About DTC

DTC is a privately held systems integrator and exclusive NEC Associate headquartered in Los Angeles, California, with office in San Diego, Portland and Seattle Washington. DTC specializes in voice and data applications including Unified Communications, Wi-Fi and VoIP. Founded in 1982 in Santa Barbara, CA, DTC is celebrating its 28th year in business. For more information please visit www.digitaltel.com or call (800) DTC-4YOU.

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Contact:

John Wise

Marketing Communications

NEC Corporation of America

214.262.6384

john.wise@necam.com